

MCM EOI | FREQUENTLY ASKED QUESTIONS



a Division of DMTC Ltd



NEXT GENERATION
TECHNOLOGIES FUND



Australian Government
Department of Defence

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Application Process

How can I access the Expression of Interest (EOI) documentation?

The EOI call-out and supporting information are available at the following link: [MCM EOI 2022 - Webpage](#)

What is the deadline for submission of the EOI response?

Responses must be submitted by **11.59pm AEST 30th June 2022**

Is there an opportunity to discuss the EOI application project with the review panel?

Typically, we do not engage with prospective respondents on an individual basis. However, you can submit any questions relating to the EOI to mcm.eoi@dmtd.com.au at any time. Questions received prior to 9 June will be addressed at our 'Collaborative Project Proposals in Medical Countermeasures' Webinar. General questions and answers will be progressively added to this FAQ document.

Can I submit an EOI response in a research area of my choosing?

The EOI response must address one of the three priority areas specified in the Call Out documentation.

When I submit my application, will I receive acknowledgement of receipt of the submission?

An email will be sent to the primary contact, confirming receipt of the submission. If you do not receive an email within a few days, please contact mcm.eoi@dmtd.com.au so we can follow up on any submission issues.

Can my organisation submit more than one EOI application / in more than one theme area?

Yes, you can submit more than one application.

I received the initial email from HSSA about this opportunity, but I'm not sure why it's relevant to me?

The initial mailing list was a compilation of registration and attendance lists from HSSA webinars and conferences across 2021 and 2022. If you have colleagues in another area of your organisation to whom this information might be more relevant, please forward it on to them. If you believe you have received it in error, you can simply delete the message.

Project Requirements – General

What is the expected duration for a project?

Projects are typically two years, but longer projects can be supported.

Can an application be submitted for vaccines or therapeutics targeting COVID-19?

We are not specifically seeking medical countermeasures targeting COVID-19 in this call out.

What are the intellectual property ownership and licensing arrangements?

Under the standard terms of our collaboration Project Agreement, DMTC is the owner of IP created during the period of the funded project. DMTC provides a royalty-free license to research partners to use the IP for research purposes, and a commercialising partner that is active in the project would receive a restricted, royalty-free license for commercial purposes.

If the standard IP ownership and licensing arrangement is not suitable for a particular project team or participant, this can be discussed at the time that we prepare the Project Agreement, and this would be an exception to our typical arrangement.

Project Financials

What is the range of investment available for each project?

DMTC has historically invested between \$250,000 and \$1,500,000 per project, and that is the same range for this call out.

It is important that your project budget is developed based on actual amounts required to deliver your project, and high-level justification of the budget can be included in the 'Programmatics' section of the Quad Chart.

What is the proportion of cash and in-kind investment expected from participants?

We would like to see at least 25% of total project value to be in-kind contributions. There is no specified proportion of cash vs non-cash support for the co-contribution.

Can overheads / indirect costs be included with the budget?

Yes – a multiplier is applied to salary costs to cover overheads/indirect cost, and the multiplier will be applied uniformly to all participating organisations.

The multiplier is currently under review, and once confirmed will be published in this FAQ document.

Can salary costs be paid to Investigators?

Investigators may include a proportion of their salary in the project budget, and it should represent the amount of time that the Investigator will spend directly on project activities.

How is funding paid to project participants?

Payment is made in arrears to each participating organisation throughout the duration of the project, for work done. Quarterly or monthly invoicing is accepted.

Partners / Participants

Who can partner on an EOI?

Any proposed project must have at least one research (academic) and one industrial partner. HSSA encourages multi-party applications.

How are you defining an 'industry partner'? What is expected as their role in the collaboration?

Industry partners are an important part of DMTC's collaboration model. Early engagement and involvement of industry partners is seen as an important element of the overall technology development effort. The definition of an industry partner centres on their agreed role in the project. While most commonly a commercial entity, in some circumstances another organisation (e.g. a health organisation) might provide industrial context and a pathway to adopt/commercialise the technology being developed. Industry partners should not expect to receive cash payment for their involvement in a DMTC project. Under DMTC's standard IP terms, industry partners can expect to receive a restricted, royalty-free license for commercialisation of IP created during the period of the funded project.

Do industry partners need to be small-medium sized enterprises (SMEs)? Is there a limit to the size (personnel or turnover)?

No, industry participants can be any size – there are no restrictions.

Can overseas entities contribute to the project? Can their costs be funded?

Investment from the medical countermeasures program cannot be provided to an overseas entity. An overseas partner may participate in a project if they offer a unique capability that is not available on-shore, but their contribution will be considered as an in-kind contribution to the overall project budget and not reimbursable by the invested funds.

Is funding or involvement from State Governments considered in evaluating projects?

Quad charts and subsequent detailed proposals should acknowledge all relevant contributions, including work that is occurring in parallel to the proposed DMTC project. In some cases, this will include work funded by State Governments that is linked to, but outside of the scope of, the proposed DMTC activity.

How do DMTC projects differ from CRC-P projects?

There are some similarities between DMTC's project management structure and the CRC-P Program. DMTC projects are designed to be truly collaborative as distinct from traditional grants-based approaches. In this respect a key difference is the intensive and ongoing role of DMTC, on behalf of the Defence customer, in providing ongoing context and direction to the project team.

Can Hospitals and other health organisations participate? Can they be industry partners?

Hospitals and other health organisations can be included as participating organisations. If they are providing industrial context and a pathway to adopt/commercialise the technology being developed, then they may be considered as the industrial partner. Otherwise, their role would be as a research partner and another industry partner would be required.

Further Information

Will the Information Webinar on 9 June be recorded and available on the DMTC website?

Yes, the webinar was recorded and is now available on the [MCM EOI webpage](#).

How can I learn more about DMTC and Health Security Systems Australia?

More information about Health Security Systems Australia and DMTC can be found at the following links:



[Annual Report](#)



[Health Security Systems Australia Booklet](#)



[Health Security Systems Australia Webpage](#)



[Twitter](#)



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