

## 1. Purpose

DMTC's strategic intent is expressed as 'Capability through Collaboration'. DMTC's goal is to create industrial capability in the defence and national security context, by utilising a collaborative engagement model where each party gains synergistic benefit from the activities performed under DMTC's model. DMTC's collaborative approach is critical to developing and maintaining links with defence-related businesses and researchers to support this strategic direction.

The purpose of this policy is to provide a framework which facilitates planning and management of Collaborative Business Relationships (CBRs) to deliver on DMTC's strategic business objectives.

## 2. Policy Scope/Coverage

This policy applies to personnel including DMTC directors, CEO and all other DMTC employees, including seconded employees, and to corporate and operational relationship management with the Commonwealth of Australia, Members and Partners and program sponsors.

## 3. Policy Statement

### 3.1. Collaborative Arrangements

DMTC will implement policies and procedures that comply with the requirements of best practice business collaboration, including those set forth in ISO 44001 for Collaborative Business Relationships. These will form the basis of DMTC's management system for planning, developing and executing collaborative projects and DMTC business processes.

### 3.2. Objectives and Targets

The Objects in DMTC's Constitution set forth the collaborative intent of the organisation. DMTC's objective is to add value to its projects, business processes and relationships through a collaborative model where partner organisations derive greater benefit than would have been the case in the absence of DMTCs involvement. DMTC will plan, deliver, monitor, review and revise its activities in this context.

#### **Projects**

Objectives and targets will be agreed with our collaborative partners for each individual project, with the Project Agreement as the primary mechanism for codification of these objectives and targets. These will be chosen to be mutually beneficial to all partners involved whilst supporting DMTC's strategic business objectives. Targets and objectives will be regularly reviewed as part of the routine management of the individual contract.

#### **DMTC Business Process**

For DMTC business processes, corporate and commercial activities, DMTC will operate with a clear and transparent structure to provide and articulate benefit(s) to our stakeholders. The objectives will be agreed and documented through formal and informal consultation and will operate through our continuous improvement framework.

### 3.3. Senior Executive Responsible for Collaboration

The CEO is the Senior Executive Responsible (SER) responsible for collaborative business relationships with overall responsibility of all elements of DMTC's collaborative arrangements.

The CEO delegates responsibility for the implementation and maintenance of policies and procedures to the Information, Quality, Program Support Officer (IQPSO).

### 3.4. Continuous Improvement

Our collaborative working arrangements will be regularly reviewed and continually improved to meet the changing needs of the business and our existing collaborative relationships.

## 4. Linked Policies, Procedures and Forms

- Policy – Communications
- Policy – Continuous Improvement
- Policy – Internal Controls
- Policy – Program and Project Management
- Policy – Risk Management
- Policy – Security
- Policy – Technology Commercialisation and Utilisation
- Quality Statement
- Procedure – Program and Project Management
- Procedure – Program Lifecycle
- Procedure – Recruitment
- Procedure – Reporting
- Procedure – Risk Management
- Form – DMTC Project Agreement
- Form – Checklist – New Partner Admission